

ADDENDUM B – Reciprocation Agreements

Christine Helle
Director of Human Resources
The ESCO Group
796 Eleventh Street, P.O. Box 708
Marion, IA 52302

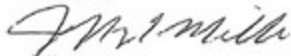
December 6, 2011

Dear Christine,

From one local business to another, we need to do our part to assist each other in difficult times and in case of a disaster. I am pleased that Van Meter Inc. can offer the ESCO Group the use of a conference room and appropriate internet connectivity should the ESCO Group declare a disaster. The facility is located at 850 32nd Avenue SW Cedar Rapids, IA 52402 and will be at no cost for 30 days. If the ESCO Group needs to use the facility for longer than 30 days we can discuss any potential compensation at that time.

We are pleased to be able to offer this service to the ESCO Group and look forward to your businesses continued success in our community.

Sincerely,



Jeffery E. Miller
Director of Information Technology